



SWC# 248 ATVs Contract Information and Usage Instructions

Contract Period: Total Number of Years if all Options are exercised: 5 Years Initial Three (3) Year Contract Term with Two (2) One (1) Year Annual Renewal Options

Start Date: August 1, 2017 Initial End Date: July 31, 2020 Final End Date: July 31, 2022

Summary/Background Information: SWC 248 was created to provide state agencies, local governments, private non-profit institutions of higher education, and eligible non-profit agencies for the purchase and delivery of ATVs. Contracts were awarded by region and manufacturer. Discounts can be found at the bottom of the contracts.

State Contact Information Contract Administrator:

Mike Neely
Category Specialist
Central Procurement Office
(615) 741-5791
Michael.T.Neely@tn.gov

Vendor Contact Information:

Company Name GJ&L Inc (Augusta Kawasaki Suzuki)

Edison Contract Number 55369 Vendor Number 205921

Vendor Contact Information Joey Hopkins

706-793-1610 p 706-288-4271 c jhoffroad@aol.com

2531 Peach Orchard Road Augusta, GA 30906

Company Name Precision Sales

Edison Contract Number 55371

Vendor Number 87392

Vendor Contact Information Mitzi Farris 615-859-7292

mfarris@americasmotorsports.com 629 Myatt Drive Madison, TN 37115 Company Name Williams Tractor

Edison Contract Number 55373 Vendor Number 1359

Vendor Contact Information Gary Bramall

gbramall@williamstractor.com PO Box 1346 Fayetteville, AR 72702

GJ&L Inc

Manufacturer/ Model	Region 1	Region 2	Region 3	Region 4
Honda TRX420 (Rancher Series)	4%	4%	4%	4%
Honda TRX500 (Foreman Series)	4%	4%	4%	4%
Honda TRX690 (Rubicon Series)	4%	4%	4%	4%
Accessories Catalog	15%	15%	15%	15%
Parts Catalog	15%	15%	15%	15%

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Manufacturer/	Region 1	Region 2	Region 3	Region 4
Model				
	5%	E0/	E 0/	5%
Kymco MXU450i	3%	5%	5%	3%
Series				
Kymco MXU500i	7%	7%	7%	7%
Series				
Kymco MXU700i	8%	8%	8%	8%
Series				
Accessories	15%	15%	15%	15%
Catalog				
Parts Catalog	15%	15%	15%	15%

Manufacturer/	Region 1	Region 2	Region 3	Region 4
Model				
YFM700K	5%	5%	5%	5%
(Kodiak Series)				
YFM700G	5%	5%	5%	5%
(Grizzly Series)				
Accessories	15%	15%	15%	15%
Catalog				
Parts Catalog	15%	15%	15%	15%

Precision Sales Region Discounts

Manufacturer/Model	Region 1	Region 2	Region 3	Region 4
Can Am 450 Series	1.9%	2%	3%	2%
Can Am 570 Series	2.9%	3%	4%	3%
Can Am 650 Series	3.9%	4%	5%	4%
Accessories Catalog	0%	0%	0%	0%
Parts Catalog	0%	0%	0%	0%

Manufacturer/Model	Region 1	Region 2	Region 3	Region 4
Kawasaki 375cc to 799cc	8%	8.25%	9.25%	8.25%
Accessories Catalog	0%	0%	0%	0%
Parts Catalog	0%	0%	0%	0%

Manufacturer/Model	Region 1	Region 2	Region 3	Region 4
Polaris Sportsman	1.9%	N/A	N/A	N/A
450 Series				
Polaris Sportsman	2.9%	N/A	N/A	N/A
570 Series				
Accessories Catalog	0%	N/A	N/A	N/A
Parts Catalog	0%	N/A	N/A	N/A

Williams Tractor

Region	Region 1	Region 2	Region 3	Region 4
Discounts				
Manufacturer/M				
odel				
Polaris	N/A	3%	5%	6%
Sportsman 450				
Polaris	N/A	4.5%	6.5%	7.5%
Sportsman 570				
Accessories	N/A	10%	10%	10%
Catalog				
Parts Catalog	N/A	10%	10%	10%

Usage Instructions:

- Discount information can be found on the contracts and quote templates for each dealer
- Delivery times will vary, but the dealer will give an estimated date
- Local governments may use this contract

Requisition and Purchase Order Generation:

For information on how to create a requisition and/or purchase order please click on the "Agency Upgrade User Guide" link on the following page:

https://www.teamtn.gov/cpo/learning-development/cpo-job-aids.html

Billing and Payment Instructions:

Follow your agency specific rules for bill and payments. Specify delivery location to the dealership when ordering; delivery times will vary.

Links for Catalogs:

Honda

http://powersports.honda.com/atv/atv-utility.aspx

CanAm

https://can-am.brp.com/off-road/shop.html http://store.can-am.brp.com/parts

Kawasaki

https://issuu.com/kmctedlb01/docs/03_2017_atv_issuu

https://www.kawasaki.com/Parts/PartsDiagrams/2017/KVF750LHF

Kymco

https://www.kymcousa.com/product-category/atvs/

http://kyps.kymco.com/kyglobal/G314D.do?trackReset=true&endusermode=true&uname=

KYMCOUSA EndUser&mode=index

Polaris

http://atv.polaris.com/en-us/shop/accessories/

http://atv.polaris.com/en-us/parts

Yamaha

https://www.yamahamotorsports.com/utility-atv